

FLYSURFER

HOW-TO: B2B-PORTAL

FLYSURFER B2B-PORTAL

CONTENT

1. General Information	3
2. Login	4
3. Navigation	5
4. Sales Partner account dashboard.....	6
5. Details of the product.....	7
6. Edit shopping cart & Voucher codes	8
7. Check-out	9
8. Order Confirmation.....	10

FLYSURFER B2B-PORTAL

1. GENERAL INFORMATION

Welcome to the FLYSURFER B2B-Portal! As a FLYSURFER Partner you will enjoy many benefits from now on:

- ▶ Exclusive B2B deals
- ▶ Order possibility 24/7
- ▶ Order history and shipping information incl. delivery tracking
- ▶ Real time stock
- ▶ Direct order of spare parts, lines and accessories
- ▶ Flexibility regarding location and opening hours due to mobile application

FLYSURFER B2B-PORTAL

2. LOGIN

Open the B2B-Portal: <https://b2b.flysurfer.com>

1. For the first Login please select: [Forgot password?](#)
2. Enter your regular e-mail address (registered at FLYSURFER)

Deutsch

FLYSURFER

FORGOT YOUR PASSWORD?

Your email address

We will send you a confirmation email. Click the link in that email in order to change your password.

[Back](#) [Send email](#)

3. Click [Send email](#) and check your inbox. Click on the link which can be found in the e-mail, in order to change the password
4. Open the B2B-Portal again and log yourself in

Since the B2B-portal is probably in German language, please *change the language* to English. In case you need help, please do not hesitate to contact us.



FLYSURFER B2B-PORTAL
I'M ALREADY A CUSTOMER.

Log in with your email address and password

Your email address

Your password

[Forgot your password?](#)

[Login](#)

MY BENEFITS

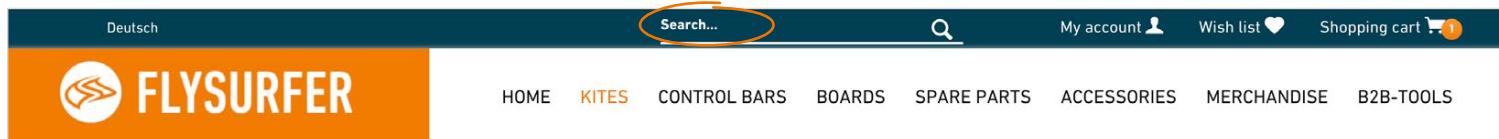
- ✓ Order possibility 24/7
- ✓ Real time inventory
- ✓ Order history & shipping information
- ✓ Spare parts, lines & accessories

FLYSURFER B2B-PORTAL

3. NAVIGATION

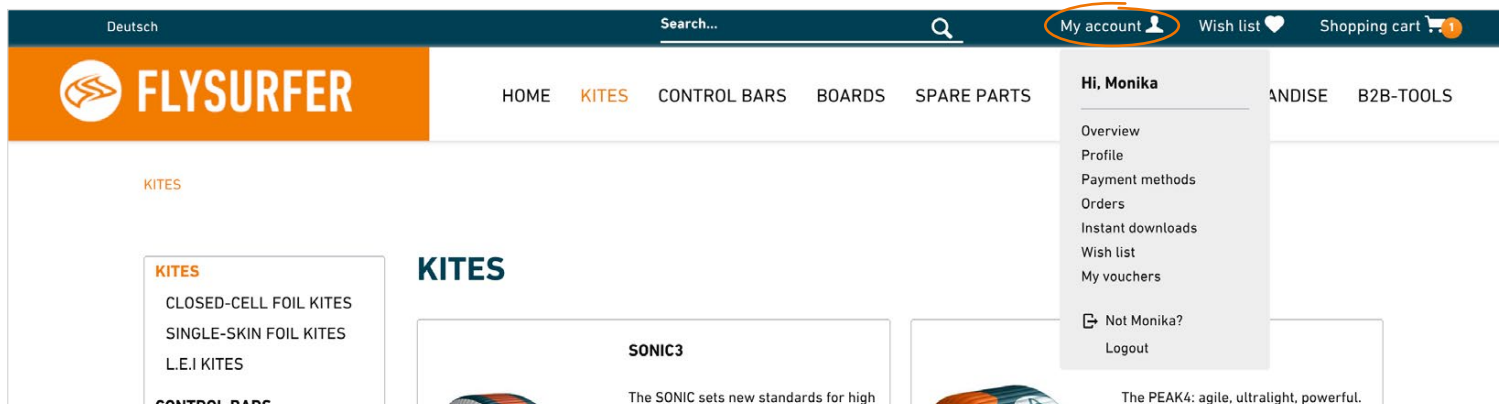
Search function

- ▶ type in the item name or item number you are looking for



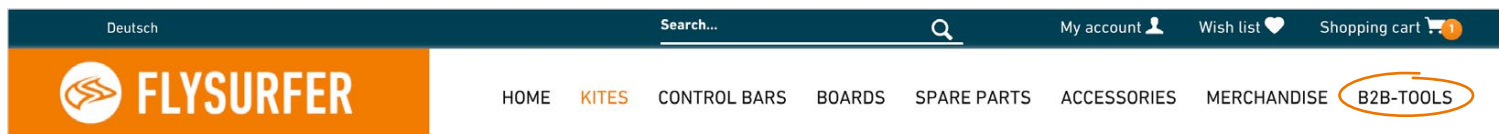
My account

- ▶ Manage your account and adjust your settings individually



B2B-Tools

- ▶ Latest sales partner news as well as news archive, download area, etc.



4. SALES PARTNER ACCOUNT DASHBOARD

Dealer Prices

Different price displays are possible, **by default your purchase price is shown in € net**

- ▶ If you want to check the availability while you are advising a customer, you can change the price display, e.g. **RRP in € gross incl. VAT** or **no price presentation** at all

The screenshot shows a user interface for a sales partner account dashboard. On the left is a navigation menu with the following items: 'Hi, Monika', 'Overview' (highlighted in orange), 'Profile', 'Addresses', 'Payment methods', 'Orders', and 'Instant downloads'. The main content area is titled 'WELCOME, . . .' and contains the text 'This is your account dashboard which enables you to view your account activities.' Below this is a settings box for 'DEALER PRICES (WILL BE RESETTED AFTER LOGOUT)'. This box contains four radio button options: 'Purchase Price in € net (excl. 19% VAT) / RRP in € net (excl. 19% VAT)' (which is selected), 'RRP in € net (excl. 19% VAT)', 'RRP in € gross (incl. 19% VAT) / RRP in € net (excl. 19% VAT)', and 'No price presentation'.

Profile and payment methods

- ▶ Here you can change your personal settings

Orders

- ▶ Overview of your orders including your order history
- ▶ Current status of your order and tracking number (only if the order is complete)

FLYSURFER B2B-PORTAL

5. DETAILS OF THE PRODUCT

- 1 By default purchase price excluding VAT (net)
- 2 Recommended retail price (net) and your discount Level displayed in %

*in your **account overview** you can change the **price display**, e.g. **RRP gross incl. VAT** or **no price display** at all, in order not to publish your purchase price during the conversation with the customer*

- 3 Product availability (traffic light system):
 - Green = promptly available, ready to ship within 1-3 working days
 - Orange = not promptly available, available within X working days

Below 10 pcs. stock of an item, the available quantity will be displayed

- Red = delivery time on request, please contact the CS-Team

- 4 availability of different variants, e.g. kite sizes

- Green = in stock, promptly available
- Red = not in stock, see details in availability (3)

- 5 Select number of pieces

- 6 Add article to Wish list

- 7 Add item to shopping cart

Overview of the product page for the PEAK4 kite. The page shows the product name 'PEAK4' and a 3D rendering of the kite. The price is displayed as €402.69* (RRP €503.36, -20% discount). The product is marked as 'Ready to ship in appr. 1-3 working days'. A dropdown menu for 'kite size' is open, showing options: 3.0, 4.0, 5.0 (selected), 8.0, and 13.0.

Overview of the product page for the PEAK4 kite, showing the 'Add to shopping cart' button. The price is displayed as €402.69* (RRP €503.36, -20% discount). The product is marked as 'Ready to ship in appr. 1-3 working days'. A dropdown menu for 'kite size' is open, showing options: 3.0, 4.0, 5.0 (selected), 8.0, and 13.0. Below the dropdown, there is a 'version' dropdown set to 'kite only'. The quantity is set to '1 piece(s)'. The 'Add to shopping cart' button is highlighted. The article number is FKPE405KO.

6. EDIT SHOPPING CART & VOUCHER CODES

If an article is added to the shopping cart, the overview of the shopping cart opens. Here you can complete your order directly by clicking on the **Checkout** button. You will also be informed again, if part of the order is not in stock yet.

You can change the piece quantity by clicking on the button **Edit shopping cart** or add products to your order directly by using the article number.

Voucher codes

If you have a voucher code, you can add it to the order in the **Edit shopping cart** window.

Checkout >

Product	Quantity	Price per unit	Sum
<p>SONIC3 9.0 kite only Article number FKS0309K0 only 5 pieces left <small>Ready to ship in appr. 1-3 working days</small></p>	<input type="text" value="1"/> <input type="button" value="v"/>	€1,343.86 * <small>€1,679.83*</small>	€1,343.86 * <small>€1,679.83*</small>
<p>PEAK4 5.0 kite only Article number FKPE405K0 <small>Ready to ship in appr. 1-3 working days</small></p>	<input type="text" value="1"/> <input type="button" value="v"/>	€402.69 * <small>€503.36*</small>	€402.69 * <small>€503.36*</small>

>

I have a voucher

 >

Sum:	€1,746.55*
Shipping costs:	€12.00*
Total amount:	€2,092.67
Total amount without VAT:	€1,758.55
Plus 19 % VAT:	€334.12

Checkout >

<
Continue shopping

i

Unfortunately, the requested product is no longer available in the desired quantities. Our service team will provide you with the delivery time via e-mail. (0 of 1 deliverable).

	1x SONIC3 9.0 kite only	<input type="button" value="x"/>
	€1,343.86*	
	<small>€1,679.83*</small>	

	1x PEAK4 5.0 kite only	<input type="button" value="x"/>
	€402.69*	
	<small>€503.36*</small>	

Subtotal amount €1,746.55

*Prices plus VAT [plus shipping costs](#)

Proceed to checkout >

Edit shopping cart >

Add to sho

FKPE405K0

FLYSURFER B2B-PORTAL

7. CHECK-OUT

- 1 Select the logistics provider and/or shipping type, UPS standard is pre-setted
- 2 Choose the option **partial delivery**, if desired.
Note: No additional delivery costs will be charged for the subsequent deliveries
- 3 Enter the customer name or a logistics or commission number, if desired
- 4 **IMPORTANT:** Please review once again your order and click afterwards **Send order**
➤ *your order is confirmed*

Terms, conditions and cancellation policy

I have read and accepted the [General terms and conditions](#) of your shop.

If the delivery address differs, Customer Service will charge you € 5.00. The delivery address must be in your country !

Billing and shipping address

Test B2B DE
Mr...
Windeckstr. 4
83250 Marquartstein
Germany

[Add different shipping address](#)

Payment and dispatch

Payment method: Prepayment
Shipping type: UPS Standard

[Change](#) 1



Partial delivery

Yes, I agree with partial delivery (without further costs). The shipping costs will be calculate with the order confirmation.

Logistics number / Comment (note: filled field leads to manual processing and can lead to delay)

3

[Add more recipients](#)

Product	Quantity	plus VAT	Sum
 SONIC3 9.0 kite only Article number: FKSD309K0 only 5 pieces left <i>Ready to ship in appr. 1-3 working days</i>	1	€255.33	€1,343.86 * €1,679.83*
 PEAK4 5.0 kite only Article number: FKPE405K0 <i>Ready to ship in appr. 1-3 working days</i>	1	€76.51	€402.69 * €503.36*
Sum:			€1,746.55*
Shipping costs:			€12.00*
Total amount:			€2,092.67
Total amount without VAT:			€1,758.55
Plus 19 % VAT:			€334.12

4 [Send order](#) >

8. ORDER CONFIRMATION

- ▶ The order notification will be sent immediately after you place your order
- ▶ The Customer Service Team will review the order and send an order confirmation within one working day
- ▶ In case the standard payment method is prepayment, please arrange the payment asap
- ▶ As soon as FLYSURFER receives the payment or debits the amount from your account via SEPA mandate, the order will be processed and shipped